

ED ALVARO CHANNEL 25 PROJECT(S)

1991 OCT REMOVAL OF 5 METER RECEIVE DISH
1991 OCT REMOVAL OF 3.8 METER RECEIVE DISH
1991 OCT INSTALLATION OF 7 METER RECEIVE DISH
1991 OCT INSTALLATION OF HEATER SYSTEM FOR 7 M DISH
1991 OCT INSTALL 5 METER RECEIVE DISH-DEDHAM
1991 OCT INSTALL 3.8 METER RECEIVE DISH-DEDHAM
1991 OCT ALL NECESSARY CABLING INSTALLED

DURING THE SURVEY I WAS DOING, IN OCTOBER 91, FOR BILL MACNIMERA CONCERNING THE 10 METER DISH AT CHANNEL 25, I HAD ASKED ED FOR THE SPECS ON THE 10 M DISH. AT THIS TIME HE HAD POINTED OUT THE 7 METER DISH THAT WAS STILL IN ITS SHIPPING CRATE AND WAS SITTING IN FRONT OF THE 10 METER DISH. HE ASKED ME IF I EVER HAD SEEN A MODEL SIMILAR TO THAT DISH AND WOULD I BE INTERESTED IN INSTALLING IT AT THE NEW DEDHAM SITE. AS OUR CONVERSATION PROGRESSED HE WENT ON TO SAY THAT CH 25 HAD TWO MORE DISHES THAT WOULD BE INSTALLED ON THE ROOF OF THE NEW BUILDING IN DEDHAM. I ASKED IF THIS WORK WAS GOING OUT TO BID AND HE TOLD ME IT WAS. HE SLIPPED AND TOLD ME WHO THE MAJOR COMPEDITOR WAS, NEW ENGLAND SATELLITE, FROM MY EXPERIENCE, N.E.S WAS USUALLY TWICE AS HIGH AS MY PRICES. I WAS INFORMED THAT IF I WERE INTERESTED THAT I SHOULD SEND IN A PROPOSAL AND, PENDING ACCEPTANCE, FOLLOW WITH A CONTRACT. I WAS ALSO TOLD THAT THERE WAS PLENTY OF TIME TO PUT FIGURES TOGETHER.

I THINK I KNOW WHERE THE CONFUSION IS WITH ED'S TIMING OF EVENTS. I WAS INFORMALLY TOLD ABOUT THE PROJECT IN OCTOBER OF 91 BUT NEVER SUBMITTED ANYTHING UNTIL MARCH OF 92. THIS COULD BE WHY HE DOES NOT REMEMBER ANYTHING ABOUT MEETING WITH ME SINCE MY BEING AT THE CH 25 STUDIOS WAS TOTALLY UNANNOUNCED. I THINK IF WE WERE TO GO OVER THE ABOVE WITH ED IT MAY SPARK HIS MEMORY, CONCERNING THE 10 METER DISH.

YOU SEE THE ARRANGEMENT WITH THE LANDLORD WHERE CH 25 LEASES IS THAT IF THEY LEAVE, ALL EQUIPMENT AND ADDED FOUNDATIONS WOULD HAVE TO BE REMOVED BEFORE VACATING, SO CHANNEL 25 WAS ACTUALLY GIVING AWAY THE 10 METER DISH TO WHOEVER WAS INTERESTED IN IT. I THINK IF WE RUN THIS BY ED HE WILL REMEMBER ATTKING WITH ME IN OCTOBER OF 91.

SHORTLY AFTER THIS MEETING WITH ED (WITHIN MONTHS) I HAD BEEN TOLD BY FRANK CAVALLO, WHO USED TO WORK AT CH 25, THAT FRANK HAD PUT IN A GOOD WORD FOR ME AND SUGGESTED ED USE MY SERVICES.

WFXT PROJECTS DISCUSSED PRIOR TO 28 OCTOBER 1991

OCT 91 INSTALLATION OF 7 METER DISH	\$15,960.00
OCT 91 MOVE & INSTALL 3.8, 5.0 M DISH	\$9,987.00
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TOTAL POSSIBLE PROJECTS	\$25,947.00